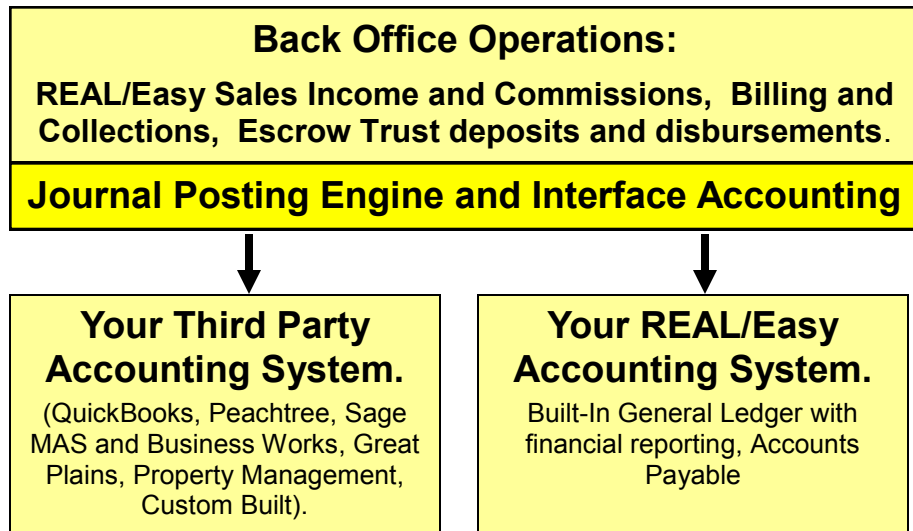


Help The CFO: Use Either/Both Interface Accounting or BOS's GL+AP

The Accounting Modules Can provide financial and accounts payable management reports or Interface with Your Third Party Accounting.



REAL/Easy's Back Office System's "Operations" is used to help run the brokerage sales and closing departments and agent accounts receivable.

Behind the scenes, as your operations business is processed, BOS records all accounting events with its journal posting engine.

As this business is processed, the company's financial system needs to keep up. To keep up efficiently and accurately, no duplicate data entry should be required. From an accountants standpoint, BOS Operations must be the detailed supporting subsidiary ledger to the company's financial accounting system.

Most companies do their financial tracking using a third party accounting system such as QuickBooks, Peachtree, Great

Plains, MAS90 and others. They use these systems for a number of reasons:

- They are full featured and can be used to account for many types of businesses including real estate brokerage,
- Their tax accountant and CPA are familiar with the system making it efficient for tax and year end closings.
- It's convenient to obtain training from their CPA firm who supports the same system.
- They can hire outside bookkeepers to perform all of the accounting tasks.

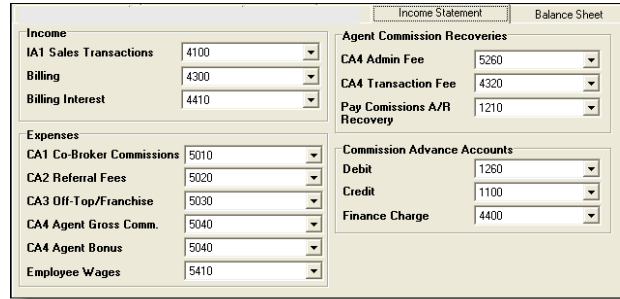
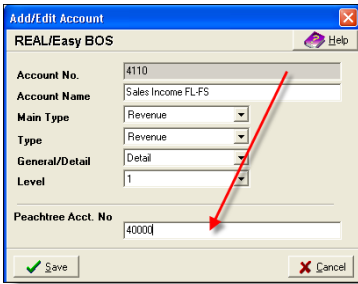
To help the CFO, BOS's **Interface Accounting** can save time and help insure accuracy by posting all needed

journals for their third party system. For example, commission checks can be printed by BOS or prepared for printing in the third party payables system using the Interface Accounting.

For companies who need a basic accounting system for the real estate business, BOS's own accounting system can also be used. It can handle all payables processing and financial reporting for the Brokerage. And because it is a built-in part of BOS, all Operations business is automatically posted to the company financials.

So, customers have a choice with REAL/Easy. Use the Interface Accounting to integrate to another system. Or use BOS's G/L for brokerage financial accounting.

Setting up BOS's Chart Of Accounts



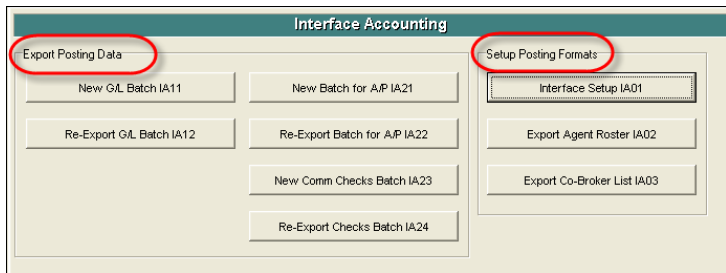
Each BOS account number has space to enter the corresponding account number from the third party accounting system.

A first step before processing any business, is to setup the chart of accounts. BOS has a set already built in that can be used. Or, your staff can modify or replace it entirely to fit your requirements or to match the accounts in another system. A convenient feature is the ability

to assign your own third party accounts to BOS's. This can serve as a "translator" enabling BOS's Interface Accounting to post to your third party system using it's own accounts. Another setup feature helps insure accuracy and increase efficiency for sales, closing, and billing data entry

staff. This is the assignment of default key income, expense, and balance sheet accounts ahead of time in Company Setup by the CFO or controller. As shown above, commonly used "Income" and "Balance Sheet" accounts are pre-assigned to be used during data entry.

Use the Interface Accounting



The interface accounting can be setup at any time. Some companies will prepare for the beginning of a new fiscal or calendar year. Others

will wait until all BOS sales and billing operations are working smoothly and the accounting system is setup as well.

The staff at REAL/Easy is ready to help with the interface setups and testing. 100's of interfaces have been built with all national accounting systems as well as custom systems.

Call 800-REALEasy to discuss how you can interface BOS operations with your financial accounting system.

Increase Efficiency, eliminate double entry, improve accuracy by integrating your systems.

Use BOS's AP and GL

For brokerages who can go with a basic accounts payable and financial reporting system, BOS's built in A/P and G/L modules could do the job.

The A/P module can be used to handle payment of the brokerage fixed costs. And the G/L, already capturing all operations postings, can be used to record all fixed asset, liability, and equity activity and adjustments.

